



YOUR ACCESS TO
INTEGRATED
SECURITY SOLUTIONS

www.galaxsys.com

WELCOME

Galaxy Control Systems Your Access to Integrated Security Solutions

Access control is the means to authorize, restrict, or deny people or vehicles into, or out of, a specific area. Access control can be used to protect employees, facilities, and tangible assets such as inventory, equipment, cash, and information. While access control can refer to any means for achieving this (locks and keys, security guards, etc.) it specifically means the more effective, high-tech electronic access control systems that are developed and manufactured by Galaxy Control Systems.

Galaxy's access control systems not only perform basic 'lock & key' security functions, they also provide control over specific access privileges for each person by time and date for each door within your facility. You can obtain greater security with the ability to track activity and change access privileges at will. Protecting sensitive or classified areas is easily and effectively accomplished, thereby reducing, or eliminating, such problems as workplace violence, theft, and vandalism.

At Galaxy, we understand our customers' needs! We have satisfied the access control requirements of many businesses and organizations from manufacturing facilities, military & government installations, financial & information based firms, schools, utilities, transportation companies, and many more.

The Evolution of Intelligent Access Control

Galaxy Control Systems represents the evolution of Digital Systems Corporation. Digital, an award winning defense contractor, developed a state-of-the-art, computer controlled, microprocessor-driven system for the covert surveillance and tracking of enemy submarines for the US Military. Digital also developed integrated hardware and software solutions to allow government and military agencies to make a successful transition from old, proprietary systems to state-of-the-art open systems such as UNIX and Microsoft Windows.



The intensive research and development from this program produced many technological discoveries and break-throughs, including the technology that led to the development of one of the security industry's first intelligent access control panels... and the creation of Galaxy Control Systems.



Visionary People Producing Visionary Results

The same results-driven culture that made Digital an exemplary defense contractor, is mirrored at Galaxy Control Systems today. We pride ourselves, not only on the quality of our products, but also on the quality of our employees. It takes great people who share a common vision, from design and production, to sales and customer service, to produce great results. We have those people.

Our team of engineers, software developers, and systems analysts ensure that every Galaxy product is designed for maximum flexibility and unsurpassed quality. They keep abreast of current technology and emerging industry trends, and apply that knowledge to product enhancement and new product development.

Our production team has adopted a "zero defect tolerance policy," and strive, every day, to manufacture only the highest quality product. Our knowledgeable customer support team, from sales and manufacturing to customer service, is a group of loyal, dedicated professionals, committed to providing exceptional customer service. Company-wide, every one of our employees strives to ensure that Galaxy Control Systems produces the best product and provides unsurpassed service.

Your Access to Integrated Security Solutions

We can meet access control requirements, including:

- A new installation
- A retrofit of an existing system
- Access control only
- A fully integrated security management system

We have the expertise, the training, and the factory support to help design, specify, and install the system that you need. We are Your Access to Integrated Security Solutions.

ACCESS
EXCELLENCE

ENGINEERED SECURITY SOLUTIONS

Integrating Hardware & Software For Precision Control

From single door, access control systems, to fully integrated security management systems, our engineers and software developers have optimized our innovative hardware to take full advantage of today's powerful computer technology. State-of-the-art software interacts with advanced hardware to provide precision control in any situation. Customizable functions for each customer's unique requirements are possible, providing control of doors, elevators, CCTV cameras, and more.

Multiple Solutions & Options For All Your Needs

We have solutions that range from:

- Single door access control systems
- Access control systems that use non-dedicated PCs
- Fully integrated security management systems, with remote site capabilities (LAN/WAN)
- Cloud Concierge

We can integrate functions within different departments such as:

- Facility Management features such as lighting, HVAC, etc.
- Human Resources: Time and Attendance, ID Badging, etc.

Our modular systems include such options as:

- Alarm monitoring
- Badging / Photo ID
- CCTV/DVR
- Elevator control
- Biometric verification
- Facility management
- Custom reporting
- Remote communications

Flexibility & Compatibility

Flexibility and compatibility are our hallmarks. Modular design makes installation, maintenance, and expansion a very simple matter. All Galaxy systems utilize removable interface boards that provide exceptional surge protection. These boards can be "hot swapped" - meaning that they can be changed, or added, while the system is still powered up. This allows uninterrupted security during maintenance and upgrades. They also give Galaxy systems the flexibility to be tailored to the needs of the customer. There is no need to get "too much system" for the job. When your requirements change, your Galaxy system can grow with you.

Galaxy's flexibility is further enhanced by its compatibility with industry standard technology. A Galaxy system is not limited to only Galaxy accessories.

We support all industry standard readers, wireless and traditional, biometric, and industry leading VMS systems, offering the compatibility to satisfy your access control requirements.

Solutions For Today, Vision For The Future

We design and manufacture state-of-the-art access control systems to meet today's pressing concerns, while keeping an eye toward the future. As your needs change, as technology advances, and demands for new capabilities arise, we will continue to develop cutting edge systems, while maintaining compatibility with existing technology. Each new generation of Galaxy innovation provides a migration path from the previous generation of Galaxy products and allows customers to use their existing equipment to easily upgrade to the next level of security.





INTEGRATION SOLUTIONS OPTIONS

MADE IN THE **USA**

RELIABLE PRODUCT AVAILABLE PRODUCT

Exceeding The Standard

Quality product is our first priority. Galaxy products must work all day, every day, all the time... anything less is simply unacceptable. To achieve this goal we go beyond the normal industry standard. All Galaxy products are manufactured to meet stringent Military Quality Standards, and incorporate the latest technological innovations.

Made in the USA

We build this reliability into our products at our own manufacturing facility in the "Silicon Valley Of The East," near the Nation's capital, Washington, DC.

Available When You Need It

We know that getting your system installed on time is just as important as having the best system. As the manufacturer, we maintain a ready stock of inventory, and can adjust production to ensure that every customer has the right equipment, on time.

100% Tested. Unconditional Warranty. Galaxy Control Systems stands behind every product it manufactures. We thoroughly test each and every product from our assembly line to ensure that it works, both electronically and functionally. Plus, we back it up with the industry's only Two-Year, Unconditional Warranty of its kind.

Galaxy Control Systems warrants that any product manufactured by Galaxy Control Systems shall be free of defects in material and workmanship, and perform as intended, under any condition, for a period of two years after the date of shipment. Covered conditions include, but are not limited to: lightning, floods, tornadoes, hurricanes, vandalism, and fires.

Galaxy Control Systems will, under this warranty, repair or replace, free of charge, any component that proves to be malfunctioning.



CERTIFIED DEALER NETWORK

Factory Trained & Certified

Galaxy integrated access control systems are sold, installed, and serviced by an elite, international network of Certified Dealers. They are screened for their professionalism and ethics, and selected for their technical expertise and strong commitment to customer service. They must complete rigorous training on the installation and configuration of Galaxy access control systems, and all associated products. They are our link to you, and are there to maintain the quality and the integrity of our products.

Factory Support

From product assistance to software support, Galaxy works closely with its Certified Dealers to ensure that each system meets, or exceeds, each customer's expectations. Lines of communication are always open, giving dealers consistent access to the critical information needed to help you before, during, and after the installation.

Committed To Customer Service

Galaxy Dealers strive to provide only the finest customer service. From providing hands-on training of your security staff, to keeping your software current, you can depend on your Dealer for consistent, quality support.

COMPLETE CUSTOMER SERVICE

Providing Innovative Solutions To Unique Situations.

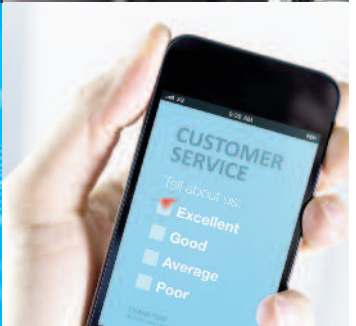
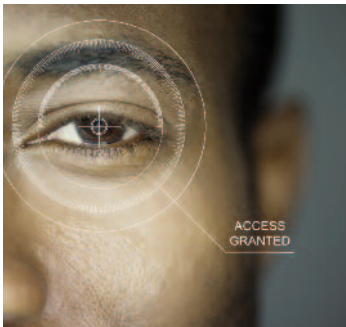
Customer service is more than "dealing with problems." It is the personalized element that makes a product more than just a product. True customer service turns hardware and software into real, integrated solutions... solutions to access control needs, management concerns, MIS requirements, and employee safety and security. Whatever unique situation confronts you, Galaxy Control Systems will be there to help you find a solution.

24-Hour Factory Support

Galaxy Certified Dealers can count on Galaxy Control Systems for exceptional technical service and sales support 24 hours a day. From questions about system configuration and capabilities to software and PC configuration questions; from dealing with a lost access card to how to best upgrade a system to expand with a growing facility, Galaxy's technical support team is ready to handle questions, solve problems, and provide answers.

Easy To Contact

Customer service is only as good as its availability, and Galaxy ensures that its Customer Support personnel are available. From the toll free phones (1-800-445-5560) to the FAX (301-898-3331); from the Worldwide Web (www.galaxysys.com) to e-mail (info@galaxysys.com), to 24 hour response, Galaxy can be easily contacted to answer questions and assist with all sales and technical matters.



QUALITY SERVICE COMMITMENT SUCCESS



ACCESS EXCELLENCE

Satisfying the needs of customers with superior performance, support and cost-efficiency has been our first priority for over 30 years, and although we really haven't changed the way we bring products to market, we have continued to refine and improve the process. One of the most significant contributors to our continued growth and success is the manner in which we communicate with and support our dealers. As far as we are aware, Galaxy Systems is the only access control manufacturer to offer free certification training to its reseller partners. These training sessions are conducted monthly at our headquarters in Walkersville, Md., and run for a full five days with a certification exercise conducted on the last day of the session. Attendance at these training events is typically very high and the program has been instrumental in helping us cultivate new relationships with resellers around the world.

We are continually evaluating new technologies and developing new solutions in our engineering labs. Some of these materialize into products and software enhancements that we actually plug into our roadmap for future introductions, and others wind up getting shelved based on trends and feedback from the field. The migration to networked backbones and mobile solutions are both areas we continue to monitor and explore for future development.



Robert Laughlin
President



Rick Caruthers
Executive Vice President

We would like to thank you for taking a moment to learn more about Galaxy Control Systems. Galaxy is a unique company within the security market having its beginnings as part of Digital Systems Corporation, an award winning defense contractor. Founded in 1974, DSC was a leader in the design, development and delivery of leading edge mini main frame computers and custom disk drive controllers.

Throughout the early years DSC operated several sister companies that concentrated in various industries including video capture boards, custom cable works, dial up internet hardware and access control systems. Galaxy Control Systems stands alone as the last sister company to DSC and is to this day a privately held Maryland company. We take pride in offering access control software and hardware that is designed, developed and manufactured in-house and more importantly in the USA.

We also strive to deliver unmatched customer service and technical support. We are committed to the success of our Certified Authorized Dealer network that spans the globe covering more than 75 countries. Such services like Twenty-four hour, seven day a week tech support and free certified training are examples of this commitment. We also have the honor of offering a two year unconditional warranty on all Galaxy made products. It is our hopes that you will find Galaxy Control Systems a suitable partner for all your access control and security management needs.

FOUNDED IN 1974

UNSURPASSED QUALITY

MADE IN THE USA

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